

MOVING ON

I'm sure the news of Ron Price retiring as President of AIM has been on all your hearts and minds the last few weeks. Of course, we were all shocked and maybe grieving just a little. You might have even wondered how we would go on without Ron Price. But one AIM Member voiced my thoughts so well, "Is my faith in Ron Price or is my faith in the AIM products?"

I know Ron has been our mentor, our coach, our teacher, our advocate, our cheerleader, aside from all the executive duties that he handles. We will miss him greatly, but **we will go on.**

Let me tell you the kinds of things that he has done that give me lots of security. When I first heard the news, I called Elite Services and asked if I could come over and just be there with them, so we could console each other. When I arrived, they showed me into this beautiful new facility into which they had just moved the week before. AIM has hired new executives. Chuck Sharp is the new Chief Financial Officer and VP of financial and legal affairs. Ron has departmentalized things so well, I am really amazed when I go to the company and see how it has been set up to run efficiently, without his day to day supervision, as it runs now.

I'm sure this has not been an easy decision for Ron, and I know he would covet your prayers. We are not going to try to speculate why. So in your prayers, be praying, not only for Ron and AIM, but also for his replacement. Pray for the owners and the Board of Directors as they make this decision.

Over the years, we've been through many trials with AIM, some far more devastating to us personally. But through it all, we have survived, because we have stayed focused. God's hand is on our company and we have known that from the very beginning. We all know that life is about change, and each change brings about a new opportunity for growth in our lives. Lets embrace this change and see what exciting things God has for AIM and our futures.

IT'S COMING!!

We are putting the finishing touches on our book, and soon it will be available to you. However, we need your help in finding just the right title. Please send in your ideas for a title, and if your idea is chosen, you will win 5 free copies when it is released.

Here's the content of the book:

Carolyn's Life Story – Chapters 1-3

Her Business Plan for you – Chapters 4-9

And to pique your interest, here's a little excerpt from Chapter 1

Many, many times people have said to me, "Oh, selling is so easy for you. You just have a gift." I have to admit that selling has become as easy and natural as breathing to me, but it has not always been so. Let me share with you how I developed this "gift".

Riveted in my memory is a picture of three poorly dressed, sad little children, sitting on the courthouse steps, waiting outside while their parents went in to sign their divorce papers. The displaced and forlorn looking middle child was me. Although there are five children in our family, the oldest two were essentially grown and on their own, leaving my mom with just the three youngest. Here she was, a single woman in her 40s launching out to make her own way in a time when divorce was not as prevalent or accepted as now.

Moving into town from the farm, we lived a simple life. Often I felt second class, as I watched other children around me being able to afford the extravagance of store bought bread, or having better clothes, or having a car so they didn't have to depend on the charity of others to take them to the doctor....

We used to get seed catalogs in the mail, and on the back were prize incentives for selling seed packets. Those really got my attention! So here came my first venture into the world of selling. And guess what? I wasn't very successful. I don't remember earning even one of the coveted prizes. So much for the "gift" theory! But, somehow, the idea of selling something captured my interest. It seemed exciting and placed things within my grasp.

Call and share your ideas for a title or send them in. **Everybody** who calls or sends in an idea will receive an autographed copy of our first edition. Also, let us know if you would like your name on our list to be notified when the book is released. You can be one of the first to receive your copy, hot off the press

A BARLEYGREEN VALENTINE

I have been married to my husband "Fritts" for a little over 8 years, and we have been the happiest people possible. This past summer we both worked exceptionally hard doing some serious remodeling in our home, working on our upper deck, landscaping, etc. The pressures of all the work got to the both of us. For the first time in our relationship we were 'at each other.' Neither of us could label what our problem was or why we were so nervous with each other and on edge.

Early in December, my most precious friend invited both Fritts and I to try something she had started taking a short time earlier. She said that Barleygreen had helped her to calm down and gave her good energy. She proceeded making us a glass of the "green stuff." This stuff looked like the devil and to me it tasted terrible, but I drank it. When we were both through drinking this mixture, she felt it would be nice if Fritts and I would take some home and try it along with Herbal Fiberblend.

At this point in our lives we both felt we had nothing to lose and we agreed to try for a few days. This friend knew I've had serious constipation problems for most of my life. It wasn't unusual for me not to have an elimination for up to 7-9 days. My husband had an operation for clogged arteries in April 1999 and has been on an inhaler every four hours. Needless to say, this all added to our stress related problems, and I felt this is why we were so on edge.

We took the Barleygreen and Herbal Fiberblend for the next 4-5 days, and, I have to report: **never have I seen two people turn their lives around.** We both have never felt better. We have controlled energy, directed goals in our lives, better attitudes, and last but not least, the eliminations we are experiencing are unbelievable. I have always been a high energy person, but now it is more directed, useful energy. I can take time to rest, take breaks, and not feel the stress and pressure I felt earlier. Fritts now uses his inhaler 1-2 times a day, not 6-7, and almost none at night. Almost 79, he says, "I haven't felt this good in many, many years." He, too, has had such a change in attitude and outlook on life. Barleygreen has caused us both to feel like two entirely different people! The AIM products we are now using are a very important part of our lives. We don't want to be without them.

Both Fritts and I want to go on record telling others what these products have done for us and will do our best to share with whomever will listen. We didn't realize our systems needed such a cleaning out, and this has cleaned out my outlook for life as well!

Ms. Ann & Fritts

News and Notes

Congratulations to the following Members for their Promotions!

Dan Erceg - Million Dollar Club
Dennis & Ann Galbraith - Blue Diamond Directors
Barbara Haymon - Associate Director
Evelyn Lang - Director

Nashville, Here we Come!

Make plans now to join us and all the wonderful AIM family at Celebration 2000, June 21-25, in Nashville, TN. AIM showers us with gifts, information, and lots of fun, but the greatest part of these Conventions is the fantastic fellowship and networking with other AIM Members.

Jim and Carolyn Speaking All Over –

Carolyn hosts AIM Chairman's Club Teleclass – February 7 & 17

Jim & Carolyn –AIM's first Director's Retreat in Nampa, ID, Feb. 19.
Jim & Carolyn –Texas Barleygreen Convention, Dallas, TX, February 24-27.
Carolyn & Cathy – Sharing about book, Texas Barleygreen Convention.
Jim & Carolyn – Alvin & Georgie Smith and OD & Kay Pavlicek Meeting in Shiner, Tx, Feb. 29.
Jim & Carolyn –John Shewfelt Leadership Conference, "AIMing higher 2000," April 10-12, Barrie, Ontario, Canada.

TOP ACHIEVERS

Recently we launched a Goal Incentive contest to help our Members define and reach for their goals. Here are the leaders who have taken the first step and entered our contest. These people are real winners in our book. They have dared to set their goals and dreams down on paper and made themselves accountable for attaining them. Many of these have been 'regulars' on our Leadership Teleconferences, and we are sure that great things will come from this group.

Now lets watch and see who will complete their 90 Day Goals and win a *Make It Happen!* motivational cassette tape set by Ron Price. From this group will come our Grand Prize winner of a 3 day stay with Jim and Carolyn Kling, including a tour of AIM International, Barleygreen Nutrition Center, and lots of one-on-one fellowship, training, and fun.

Winners of Garden Trio T-Shirts:

Elyssa Alvarez
Janelle Carroll
Ann Galbraith
Barbara Haymon
Huel Haymon
Jerry Jacobson
Chris James
Larry & Carmie Jones
Evelyn Lang
Thirza Maple
Monica Paraja
O. D. Pavlicek
Alvin & Georgie Smith
Mary Williamson

**Leadership Conference Photo Album
Palm Springs, California, October 1999**

(Photo Captions)

- 1. First Night – We design our group Logo (Cheese Whizzers)**
- 2. MiniatureGolf – We're smiling because our group had 3 holes-in-one!!**
- 3. What is Carolyn doing?? (Coming up with a new way to walk down the aisle.)**
- 4. Boy, these are tough working conditions!**
- 5. Cheese Whizzers sing their theme.**

Optional:

- 6. Carolyn getting the royal treatment.**
- 7. Lets go out and "Let our Lights Shine"**